# THE RETROFIT COMPANIES, INC. CAPABILITIES STATEMENT

DUNS: 788404713 CAGE CODE: 811F9

## **ABOUT US**

The Retrofit Companies, Inc. is a Woman-Owned small business offering turn-key services from **3 specialized** divisions: Retrofit Lighting & Design, Retrofit Electric, and Retrofit Environmental.

When partnering with all 3 divisions, you can implement LED Lighting & Controls systems, EV Charging Stations, power it all with solar panels and trust that we'll properly dispose of any regulated waste removed as part of the upgrade. Our services are turn-key from concept to completion.

30<sup>+</sup>YRS

**23 YRS** 

CORPORATE - SOUTHERN MN 1010 Hoffman Dr. Ste A

Owatonna, MN 55060

**TWIN CITIES** 2960 Yorkton Blvd. Little Canada, MN 55117

SOCIO-ECONOMIC STATUS			
DBE	WOSB	CERT	TG
	SBA WOSB Woman Owned Small Business		
Point of Contact: Wendy Fry			
Phone: 612-756-0774 Toll Free: 800-274-1309 wfry@retrofitcompanies.com			

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## **RETROFIT ENVIRONMENTAL**

**Retrofit Environmental**, a division of The Retrofit Companies, Inc., is located in Little Canada, MN. Our Environmental Team develops customized recycling and disposal solutions for organizations across the US. Services include industrial cleaning (tanks), waste identification & profiling, packaging, project management, & disposal. Our flexibility & unmatched level of customer service provides value to all of our clients, both public & private. With our unique blend of expertise & resources, we ensure that all projects, no matter the size or scope, are completed

as promised and on time.

## NAICS

**562112:** Hazardous Waste Collection. Hauling & Disposal

562211: Radioactive Waste Collection, Hauling & Disposal

## **CORE COMPETENCIES**

- Customized Waste Disposal Plans
- Hazardous Waste Collection & Transport
- Chemical Clean-Out
- Lab Packing
- Industrial Tank Cleaning
- E-Waste
- Universal Waste
- Mercury
- Solar Panels

## DIFFERENTIATORS

- 28+ Years Experience
- TSCA Storage Facility
- HAZWOPER Trained Staff
- 10 Day DOT Transfer Facility
- Pre-Paid Packaging Solutions
- Industry Leading **Response Time**

- Zero-Landfill Options
- MN Approved DOT Contractor
- Technical & Logistics Staff Avg. Tenure 9 Yrs
- Report & Record Support
- Licensed Transporter & Facility



DIFFERENTIATORS

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## **RETROFIT LIGHTING & DESIGN**

Retrofit Lighting & Design, a division of The Retrofit Companies, Inc., operates out of locations in Owatonna & Little Canada, MN. We have proudly audited, designed, & implemented lighting projects for the Public & Private sector across the US & Canada, with international auditing & design expertise. With our staff of certified lighting designers holding CLMC, CLEP, LC & CLCP credentials, we're equipped to handle your most complex lighting & lighting controls projects.

## NAICS

238210: Lighting System Design Installation

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423610: LED Light Fixtures & Lamps

541490: Lighting & **Controls Design** Services

## **CORE COMPETENCIES**

• Lighting Retrofit

• Lighting Design

Lighting Audits

Lighting Energy Studies

• LED Lighting

Rebates

- Interior/Exterior
- Photometrics
- Renderings
- Multi-Location
- National
- LED Lamps & Fixtures

## DIFFERENTIATORS

- Design Team Avg. Tenure 8 Yrs
- Customized Solution to Meet All Lighting Needs, Including Energy Savings Photometric & Rendering Capabilities
- NALMCO Members
- National Network of Installation Partners
- Proven Record of Non-Disruptive Installs ٠
- CLMC, CLEP, CLCP & LC Certifications



## **RETROFIT ELECTRIC**

**CORE COMPETENCIES** 

Electrical

Remodel

• Electric Vehicle

**Charging Stations** 

Retrofit Electric, a division of The Retrofit Companies, Inc., is an electrical contractor working in Southern MN, as well as the Minneapolis/St. Paul metro area. We're a fullservice Commercial and Industrial electrical contractor.

## NAICS

238210: Electrical Contracting

541490: Electric Vehicle Charger **Design & Installation** 

- Effectively Work in Occupied Spaces
- EV Charging Commissioning
  - Maintenance, Repair & Service
  - Design-Build Electrical

- Renovation
- Removal &
- Demolition
- Lighting Design
- Controls

## DIFFERENTIATORS

- Electrical Team Avg. Tenure 15+ Yrs.
- National Network of Installation Partners
- Turn-Key EV Installations
- Conscientious Staff

Contracting New Construction Renovation &